Our House, Inc.

Independent Auditor's Reports and Consolidated Financial Statements

June 30, 2017 and 2016

BKD LLP
CPAs & Advisors

Our House, Inc.
June 30, 2017 and 2016

Contents

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Independent Auditor's Report on Financial Statements

Board of Directors
Our House, Inc.
Little Rock, Arkansas

We have audited the accompanying consolidated financial statements of Our House, Inc. (the Organization), which comprise the consolidated statements of financial position as of June 30, 2017 and 2016, and the related statements of activities, functional expenses and cash flows for the years then ended and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation and maintenance of internal control relevant to the preparation and fair presentation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these consolidated financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the Organization's preparation and fair presentation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Organization's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of Our House, Inc. as of June 30, 2017 and 2016, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

BKD, LLP

Little Rock, Arkansas
November 16, 2017

Our House, Inc.

Consolidated Statements of Financial Position

June 30, 2017 and 2016

Assets

		2017		2016
Current Assets				
Cash and cash equivalents	$	3,143,426	$	2,311,845
Investments		208,155		251,295
Grants receivable – governmental		214,814		116,325
Inventory and other assets		201,048		80,256
Current portion of pledges receivable, net		667,303		749,071
Total current assets		4,434,746		3,508,792
Noncurrent Assets				
Restricted cash and cash equivalents − compliance reserve funds		50,387		62,822
Investments		505,615		456,519
Long-term portion of pledges receivable, net		222,919		369,808
Note receivable		3,631,500		3,631,500
Property and equipment, net		6,497,520		6,699,857
Total noncurrent assets		10,907,941		11,220,506
Total assets	$	15,342,687	$	14,729,298

Liabilities and Net Assets

		2017		2016
Current Liabilities				
Accounts payable	$	36,003	$	104,889
Accrued expenses		47,556		103,595
Deferred revenue		7,439		36,966
Total current liabilities		90,998		245,450
Long-Term Liabilities				
Notes payable		4,900,000		4,900,000
Total long-term liabilities		4,900,000		4,900,000
Net Assets				
Unrestricted		9,272,084		8,103,326
Temporarily restricted		1,079,605		1,480,522
Total net assets		10,351,689		9,583,848
Total liabilities and net assets	$	15,342,687	$	14,729,298

Our House, Inc.
Consolidated Statements of Activities
Years Ended June 30, 2017 and 2016

	2017 Unrestricted	2017 Temporarily Restricted	2017 Total
Revenues, Gains and Other Support			
Government grants	$ 1,058,571	$ -	$ 1,058,571
Private awards	241,538	735,000	976,538
Public support	1,264,633	-	1,264,633
Merchandise sales	138,553	-	138,553
Donated goods, net	382,910	-	382,910
Service fee income	385,603	-	385,603
Interest and investment income	36,552	-	36,552
Other income	1,897	-	1,897
Net assets released from restriction	1,135,917	(1,135,917)	-
Total revenues, gains and other support	4,646,174	(400,917)	4,245,257
Expenses			
Program services	2,864,571	-	2,864,571
Management and general	354,137	-	354,137
Fundraising	258,708	-	258,708
Total expenses	3,477,416	-	3,477,416
Change in Net Assets	1,168,758	(400,917)	767,841
Net Assets, Beginning of Year	8,103,326	1,480,522	9,583,848
Net Assets, End of Year	$ 9,272,084	$ 1,079,605	$ 10,351,689

2016 Unrestricted	2016 Temporarily Restricted	2016 Total
$ 1,005,316	$ -	$ 1,005,316
470,811	343,650	814,461
961,906	66,119	1,028,025
34,640	-	34,640
493,318	-	493,318
288,068	-	288,068
41,117	-	41,117
2,094	-	2,094
831,643	(831,643)	-
4,128,913	(421,874)	3,707,039
2,817,603	-	2,817,603
268,480	-	268,480
180,282	-	180,282
3,266,365	-	3,266,365
862,548	(421,874)	440,674
7,240,778	1,902,396	9,143,174
$ 8,103,326	$ 1,480,522	$ 9,583,848

Our House, Inc.
Consolidated Statements of Functional Expenses
Years Ended June 30, 2017 and 2016

	2017			
	Program Services	Management and General	Fundraising	Total
Accounting and legal	$ -	$ 38,856	$ -	$ 38,856
Advertising	2,338	510	-	2,848
Alumni	577	-	-	577
Bad debt	-	36,221	-	36,221
Client incentives	23,351	-	-	23,351
Contract services	21,428	-	-	21,428
Depreciation	293,202	838	-	294,040
Direct assistance	8,671	-	-	8,671
Equipment and furnishings	16,062	320	-	16,382
Field trips	45,829	-	-	45,829
Food costs	115,521	-	-	115,521
Fundraising	-	-	79,448	79,448
In kind	268,842	-	-	268,842
Insurance	44,621	12,479	-	57,100
Interest	36,701	-	-	36,701
Licenses and permits	4,562	-	-	4,562
Maintenance	34,537	-	-	34,537
Meetings	1,595	-	-	1,595
Miscellaneous	27,847	2,131	-	29,978
Postage and shipping	2,918	2,692	4,231	9,841
Rent	10,998	11,446	-	22,444
Repairs	38,795	50	-	38,845
Salaries and benefits	1,548,461	230,158	175,029	1,953,648
Software	1,669	-	-	1,669
Supplies	156,573	2,286	-	158,859
Training and travel	35,197	-	-	35,197
Transportation	3,718	1,323	-	5,041
Utilities	120,558	14,827	-	135,385
	$ 2,864,571	$ 354,137	$ 258,708	$ 3,477,416

2016			
Program Services	Management and General	Fundraising	Total
$ -	$ 29,681	$ -	$ 29,681
2,502	-	-	2,502
1,368	-	-	1,368
-	23,112	-	23,112
18,732	-	-	18,732
5,360	-	-	5,360
252,048	1,826	-	253,874
7,075	-	-	7,075
10,143	-	-	10,143
60,737	-	-	60,737
95,314	-	-	95,314
-	-	50,737	50,737
482,239	-	-	482,239
40,344	13,596	-	53,940
36,701	-	-	36,701
2,539	-	-	2,539
15,862	-	-	15,862
942	-	-	942
16,774	-	-	16,774
7,595	2,561	2,473	12,629
-	-	-	-
37,279	-	-	37,279
1,442,522	187,044	127,072	1,756,638
1,245	-	-	1,245
123,503	-	-	123,503
41,150	-	-	41,150
2,036	-	-	2,036
113,593	10,660	-	124,253
$ 2,817,603	$ 268,480	$ 180,282	$ 3,266,365

Our House, Inc.

Consolidated Statements of Cash Flows

Years Ended June 30, 2017 and 2016

	2017	2016
Operating Activities		
Change in net assets	$ 767,841	$ 440,674
Items not requiring operating activities cash flows		
Depreciation	294,040	253,874
Bad debt expense	36,221	23,112
Changes in		
Grants reimbursement receivable	(98,489)	26,962
Pledges receivable	192,436	527,737
Deferred revenue	(29,527)	(14,064)
Accounts payable and accrued expenses	(124,925)	54,045
Inventory and other assets	(120,792)	(44,474)
Net cash provided by operating activities	916,805	1,267,866
Investing Activities		
Purchases of property and equipment	(91,703)	(1,072,610)
Decrease in restricted cash	12,435	111,951
Purchase of investments	(5,956)	-
Sale of investments	-	204,095
Net cash used in investing activities	(85,224)	(756,564)
Change in Cash and Cash Equivalents	831,581	511,302
Cash and Cash Equivalents, Beginning of Year	2,311,845	1,800,543
Cash and Cash Equivalents, End of Year	$ 3,143,426	$ 2,311,845
Supplemental Cash Flows Information		
Interest paid	$ 36,701	$ 36,701

Note 1: Nature of Operations and Summary of Significant Accounting Policies

Nature of Operations

Our House, Inc. (the Organization) was incorporated on September 3, 1987, pursuant to the provisions of the Arkansas Non-Profit Corporations Act, for the purpose of providing charitable and educational services. The Organization operates a facility sheltering homeless individuals and families in Little Rock, Arkansas. The business and management affairs of the Organization are vested in a board of directors. Daily operations are supervised by an executive director. The Organization receives its funding primarily from contributions (from foundations, churches, corporations and individuals) and from federal and state grants for transitional housing, job training and emergency shelter operations.

Our House Community Investment Corporation (the Corporation) operates for the purpose of benefiting the Organization. The Corporation's primary purpose is to facilitate the New Market Tax Credit (NMTC) financing used to construct the children's center.

Our House Thrift Store, LLC (the Store) operates for the purpose of benefiting the Organization. The Store's primary purpose is to operate one or more thrift stores.

Principles of Consolidation

These consolidated financial statements include the accounts of the Organization, the Corporation and the Store. All material transactions between the Organization, the Corporation and the Store have been eliminated in consolidation.

Use of Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues, expenses gains, losses and other changes in net assets during the reporting period. Actual results could differ from those estimates.

Cash and Cash Equivalents

The Organization considers all liquid investments with original maturities of three months or less to be cash equivalents. At June 30, 2017 and 2016, cash equivalents consisted primarily of money market accounts with banks.

At June 30, 2017 and 2016, the restricted cash balances were $50,387 and $62,822, respectively. The cash was restricted for a reserve to cover management fees and administrative and compliance expenses payable to Brownfield Revitalization XX, LLC's managing member, in connection with the NMTC.

Investments and Investment Return

Investments in equity securities having a readily determinable fair value and in all debt securities are carried at fair value. Other investments are valued at the lower of cost (or fair value at time of donation, if acquired by contribution) or fair value. Investment return includes dividend, interest and other investment income; realized and unrealized gains and losses on investments carried at fair value; and realized gains and losses on other investments.

Investment return that is initially restricted by donor stipulation and for which the restriction will be satisfied in the same year is included in unrestricted net assets. Other investment return is reflected in the consolidated statements of activities as unrestricted or temporarily restricted based upon the existence and nature of any donor or legally imposed restrictions.

Grants Reimbursement Receivable

Grants reimbursement receivable represents grant amounts unreimbursed for which the Organization has incurred eligible expenditures. Grant activities and outlays are subject to audit and acceptance by the granting agency, and, as a result of such audits, adjustments could be required.

Inventory

Ending inventory is estimated based on the amount of donated merchandise on-hand. Inventory generally consists of donated merchandise and is recorded at fair value at the date of donation. Fair value is considered the value that would be received from the sale of the merchandise based on historical sales information.

Property and Equipment

Property and equipment are stated at cost less accumulated depreciation. Depreciation is charged to expense using the straight-line method over the estimated useful life of each asset. Assets under capital lease obligations and leasehold improvements are depreciated over the shorter of the lease term or their respective estimated useful lives. Property acquired with federal and state grants is considered owned by the Organization while used in the programs for which it was purchased or in future authorized programs. The disposition of property purchased with federal and state grant funds, as well as any proceeds from its sale, is subject to federal and state regulations.

The estimated useful lives for each major depreciable classification of property and equipment are as follows:

Building and improvements	7–40 years
Furniture, fixtures and equipment	3–15 years

Long-Lived Asset Impairment

The Organization evaluates the recoverability of the carrying value of long-lived assets whenever events or circumstances indicate the carrying amount may not be recoverable. If a long-lived asset is tested for recoverability and the undiscounted estimated future cash flows expected to result from the use and eventual disposition of the asset is less than the carrying amount of the asset, the asset cost is adjusted to fair value and an impairment loss is recognized as the amount by which the carrying amount of a long-lived asset exceeds it fair value. No asset impairment was recognized during the years ended June 30, 2017 and 2016.

Temporarily Restricted Net Assets

Temporarily restricted net assets are those whose use by the Organization has been limited by donors to a specific time period or purpose.

Contributions

Gifts of cash and other assets received without donor stipulations are reported as unrestricted revenue and net assets. Gifts received with a donor stipulation that limits their use are reported as temporarily restricted revenue and net assets. When a donor-stipulated time restriction ends or purpose restriction is accomplished, temporarily restricted net assets are reclassified to unrestricted net assets and reported in the consolidated statements of activities as net assets released from restrictions. Gifts having donor stipulations which are satisfied in the period the gift is received are reported as unrestricted revenue and net assets.

Gifts of land, buildings, equipment and other long-lived assets are reported as unrestricted revenue and net assets unless explicit donor stipulations specify how such assets must be used, in which case the gifts are reported as temporarily or permanently restricted revenue and net assets. Absent explicit donor stipulations for the time long-lived assets must be held, expirations of restrictions resulting in reclassification of temporarily restricted net assets as unrestricted net assets are reported when the long-lived assets are placed in service.

Unconditional gifts expected to be collected within one year are reported at their net realizable value. Unconditional gifts expected to be collected in future years are initially reported at fair value determined using the discounted present value of estimated future cash flows technique. The resulting discount is amortized using the level-yield method and is reported as contribution revenue.

Conditional gifts depend on the occurrence of a specified future and uncertain event to bind the potential donor and are recognized as assets and revenue when the conditions are substantially met and the gift becomes unconditional.

Contributed Services

Contributions of services are recognized as revenue at their estimated fair value only when the services received create or enhance nonfinancial assets or require specialized skills possessed by the individuals providing the service and the service would typically need to be purchased if not donated. No amounts have been reflected in the consolidated financial statements for donated services. The Organization pays for most services requiring specific expertise. However, many individuals volunteer their time and perform a variety of tasks that assist the Organization with specific program services, campaign solicitations and various committee assignments.

Contributed Revenue − Donated Goods

The Organization receives contributions of clothing, furniture, appliances and other goods from various donors. These items are used by the Organization or program participants or sold by the Store. For the year ended June 30, 2017, approximately $270,000 of the donated goods was used by the Organization or program participants, and approximately $140,000 was generated from sales. For the year ended June 30, 2016, approximately $480,000 of the donated goods was used by the Organization or program participants, and approximately $34,000 was generated from consignment store sales.

Government Grants and Private Awards

Support funded by grants is recognized as the Organization performs the contracted services or incurs outlays eligible for reimbursement under the grant agreements. Grants receivable represent grant amounts unreimbursed for which the Organization has incurred eligible expenditures. Grant activities and outlays are subject to audit and acceptance by the granting agency and, as a result of such audit, adjustments could be required.

Income Taxes

The Organization is exempt from income taxes under Section 501 of the Internal Revenue Code and a similar provision of state law. However, the Organization is subject to federal income tax on any unrelated business taxable income.

The Organization files tax returns in the U.S. federal jurisdiction. With a few exceptions, the Organization is no longer subject to U.S. federal examinations by tax authorities for years before 2014.

Functional Allocation of Expenses

The costs of supporting the various programs and other activities have been summarized on a functional basis in the consolidated statements of activities. Certain costs have been allocated among the program services and general and administrative categories based on the staff time required.

Reclassification

Certain reclassifications have been made to the 2016 financial statements to conform to the 2017 financial statement presentation. These reclassifications had no effect on the change in net assets.

Note 2: Investments and Investment Return

Investments at June 30, 2017 and 2016, consisted of certificates of deposit. Total investment return was $9,352 and $13,917 for the years ended June 30, 2017 and 2016, respectively, and is reflected in interest and investment income on the consolidated statements of activities.

Note 3: Pledges Receivable

Pledges receivable consisted of the following:

	June 30, 2017		
	Unrestricted	Temporarily Restricted	Total
Due within one year	$ 50,000	$ 619,686	$ 669,686
Due in one to five years	-	241,667	241,667
	50,000	861,353	911,353
Less			
Allowance for uncollectible pledges	-	-	-
Unamortized discount	-	21,131	21,131
	$ 50,000	$ 840,222	$ 890,222

	June 30, 2016		
	Unrestricted	Temporarily Restricted	Total
Due within one year	$ 128,766	$ 673,333	$ 802,099
Due in one to five years	-	415,000	415,000
	128,766	1,088,333	1,217,099
Less			
Allowance for uncollectible pledges	53,028	-	53,028
Unamortized discount	9,282	35,910	45,192
	$ 66,456	$ 1,052,423	$ 1,118,879

A discount rate of 3% was used to calculate the unamortized discount at June 30, 2017 and 2016.

Note 4: Notes Receivable

Notes receivable consisted of the following:

	June 30, 2017		
	Principal	Interest	Total
2018	$ -	$ 27,200	$ 27,200
2019	-	27,200	27,200
2020	-	27,200	27,200
2021	-	27,200	27,200
2022	-	26,323	26,323
Thereafter	3,631,500	354,109	3,985,609
	$ 3,631,500	$ 489,232	$ 4,120,732

	June 30, 2016		
	Principal	Interest	Total
2017	$ -	$ 27,200	$ 27,200
2018	-	27,200	27,200
2019	-	27,200	27,200
2020	-	27,200	27,200
2021	-	27,200	27,200
Thereafter	3,631,500	380,432	4,011,932
	$ 3,631,500	$ 516,432	$ 4,147,932

In connection with the NMTC, on September 12, 2013, the Organization loaned $3,631,500 to Chase NMTC Our House Investment Fund, LLC (the Fund). The receivable has an interest rate of 1.0%, and interest-only payments will be made for seven years, with the first principal and interest payment due October 1, 2021. The final principal and interest payment will be due on October 1, 2042.

Note 5: Property and Equipment

Property and equipment at June 30, 2017 and 2016, consisted of:

	2017	2016
Land	$ 229,631	$ 229,631
Buildings and improvements	6,639,511	6,627,917
Furniture, fixtures and equipment	979,466	936,162
Construction in progress	37,984	1,179
	7,886,592	7,794,889
Accumulated depreciation	(1,389,072)	(1,095,032)
	$ 6,497,520	$ 6,699,857

Note 6: Long-term Debt

In connection with the NMTC, the Corporation entered into a loan agreement with a community development entity for a total amount of $4,900,000 for the purpose of constructing the children's center. This agreement is comprised of two loans as outlined below:

	Note A	Note B
Note proceeds	$ 3,631,500	$ 1,268,500
Note date	9/12/2013	9/12/2013
Interest rate	0.749%	0.749%
Interest-only note	7 years	7 years
Principal and interest payments	$ 144,255	$ 50,389
Commencement date of principal and interest payments	10/5/2021	10/5/2021
Maturity date	10/5/2042	10/5/2042

These loans are secured by the children's center. Total interest expense on Note A for the years ended June 30, 2017 and 2016, was $27,200. Total interest expense on Note B for the years ended June 30, 2017 and 2016, was $9,501.

Under the terms of the loan agreement, the Corporation has certain compliance requirements including compliance reporting and maintaining its status as a qualified active low-income community business as defined by the Internal Revenue Code. In addition, the Corporation is not permitted to prepay any portion of the principal of the loans until the seventh anniversary date.

Aggregate annual maturities of long-term debt at June 30, 2017, are:

	Principal	Interest	Total
2018	$ -	$ 36,701	$ 36,701
2019	-	36,701	36,701
2020	-	36,701	36,701
2021	-	36,701	36,701
2022	157,943	36,701	194,644
Thereafter	4,742,057	513,317	5,255,374
	$ 4,900,000	$ 696,822	$ 5,596,822

During the year ended June 30, 2014, an amount of $100,000 was funded by these loans for the CDE Reserve Account to pay fees to Brownfield Revitalization XX, LLC. Upon the closing of these loans the first payment of $12,500 was paid with annual payment to be made on October 5 of the next seven years. The CDE Reserve Account had a balance of $50,387 and $62,822 at June 30, 2017 and 2016, respectively.

In connection with the NMTC program, on September 12, 2013, the Organization entered into a put/call option agreement with the Chase Community Equity, LLC (CCE). CCE holds a 100% membership interest in the Fund. CCE may wish to dispose of its interest in the Fund following the end of the NMTC investment period, which is September 12, 2020, and the Organization may wish to acquire the interest.

The Organization grants CCE an option (the Put) to sell the interest in the Fund for $1,000 plus the amount of all transfer or excise taxes imposed upon CCE in connection with the transfer of the interest. The Put may be exercised by CCE from the last day of the NMTC investment period until 90 days after that date.

In the event that the Put is not exercised, the Organization has the option (the Call) to buy the interest in the Fund for an amount equal to the fair market value of the interest, which would be determined by an independent appraiser.

Note 8: Net Assets

Temporarily Restricted Net Assets

Temporarily restricted net assets at June 30 are available for the following purposes:

	2017	2016
Program activities	$ 1,079,605	$ 1,480,522

Net Assets Released from Restrictions

Net assets were released from donor restrictions by incurring expenses satisfying the restricted purposes or by occurrence of other events specified by donors.

	2017	2016
Program expenses	$ 1,135,917	$ 831,643

Note 9: Disclosures About Fair Value of Financial Instruments

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. Fair value measurements must maximize the use of observable inputs and minimize the use of unobservable inputs. There is a hierarchy of three levels of inputs that may be used to measure fair value:

Level 1 Quoted prices in active markets for identical assets or liabilities

Level 2 Observable inputs other than Level 1 prices, such as quoted prices for similar assets or liabilities; quoted prices in markets that are not active; or other inputs that are observable or can be corroborated by observable market data for substantially the full term of the assets or liabilities

Level 3 Unobservable inputs that are supported by little or no market activity and are significant to the fair value of the assets or liabilities

Recurring Measurements

The following tables present the fair value measurements of assets recognized in the accompanying consolidated statements of financial position measured at fair value on a recurring basis and the level within the fair value hierarchy in which the fair value measurements fall at June 30, 2017 and 2016:

		Fair Value Measurements Using		
	Total Fair Value	Quoted Prices in Active Markets for Identical Assets (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)
June 30, 2017				
Money market*	$ 2,741,842	$ 2,741,842	$ -	$ -

		Fair Value Measurements Using		
	Total Fair Value	Quoted Prices in Active Markets for Identical Assets (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)
June 30, 2016				
Money market*	$ 1,751,074	$ 1,751,074	$ -	$ -

* Included in cash and cash equivalents

Following is a description of the valuation methodologies and inputs used for the assets measured at fair value on a recurring basis and recognized in the accompanying consolidated statements of financial position, as well as the general classification of such assets pursuant to the valuation hierarchy. There have been no significant changes in the valuation techniques during the years ended June 30, 2017 and 2016.

Investments

Where quoted market prices are available in an active market, securities are classified within Level 1 of the valuation hierarchy. Level 1 securities consist of money market funds. The Organization had no Level 2 or Level 3 securities at June 30, 2017 and 2016.

Note 10: Related Party Transactions

The Organization has had, in the ordinary course of business, business transactions with certain of its officers, directors and their related and affiliated parties (related parties). All transactions with such related parties have been in the ordinary course of business and on substantially the same terms as those prevailing for comparable transactions with other businesses. The aggregate amount of these transactions is minimal and immaterial to the consolidated financial statements for the years ended June 30, 2017 and 2016.

Note 11: Subsequent Events

Subsequent events have been evaluated through the date of the Independent Auditor's Report, which is the date the consolidated financial statements were available to be issued.